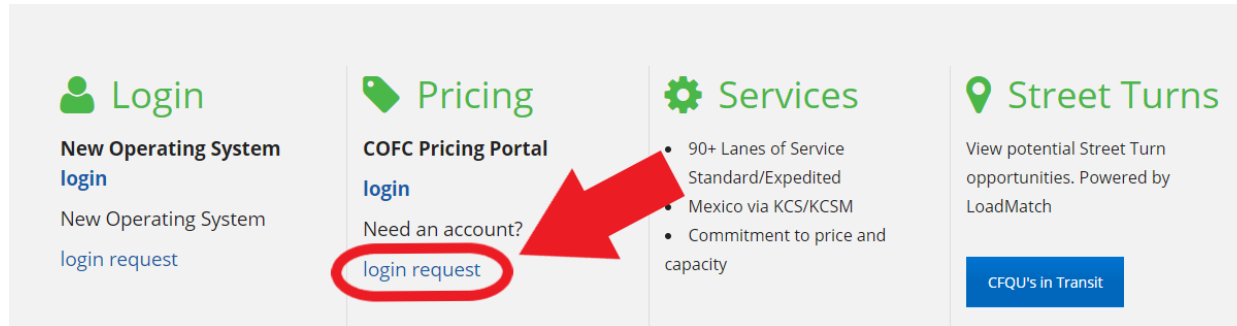


## Pricing Portal Instructions

1. Navigate to cofclogistics.com
2. Under Pricing on the home page click "login request"



The screenshot shows the website's navigation menu with four main sections: Login, Pricing, Services, and Street Turns. The 'Pricing' section is highlighted with a red arrow pointing to the 'login request' link, which is also circled in red. The 'Services' section lists: 90+ Lanes of Service Standard/Expedited, Mexico via KCS/KCSM, and Commitment to price and capacity. The 'Street Turns' section includes a button for 'CFQU's in Transit'.

3. Fill in the required information for "Create an Account" and hit submit

### Create an Account

First Name

Last Name


Email

Phone

Company

City

State/Province

I'm not a robot  reCAPTCHA  
Privacy - Terms

- 4. You will receive a confirmation email from the COFC Pricing team



Dear CHRIS JABLONSKI,

Thank you for your interest in COFC Logistics. We will be contacting you shortly.

Sincerely,

The Team at COFC Logistics

- 5. Once the COFC pricing team has approved your login request you will receive another email containing the link to navigate you to the pricing portal to set up your password.

Hi CHRIS,

Welcome to the COFC Pricing Portal! To get started, go to [https://cofcpartners.force.com/login?c=F9DC8xjEo4yre7nLymkpB39d7.GFa.n6YbPNcA4kNdczgHE1CI2c1LyEmJ2Vd.7eNRcvFKoGY\\_iKZd7A6MXZ9n5K86eUVCwo4AN6\\_TvRe](https://cofcpartners.force.com/login?c=F9DC8xjEo4yre7nLymkpB39d7.GFa.n6YbPNcA4kNdczgHE1CI2c1LyEmJ2Vd.7eNRcvFKoGY_iKZd7A6MXZ9n5K86eUVCwo4AN6_TvRe)

Username: SAMPLE1234

Thanks,  
COFC Logistics

6. Create your password and then congratulations, you have a pricing login with COFC Logistics!

Enter a new password for: SAMPLE1234  
Make sure to include at least:

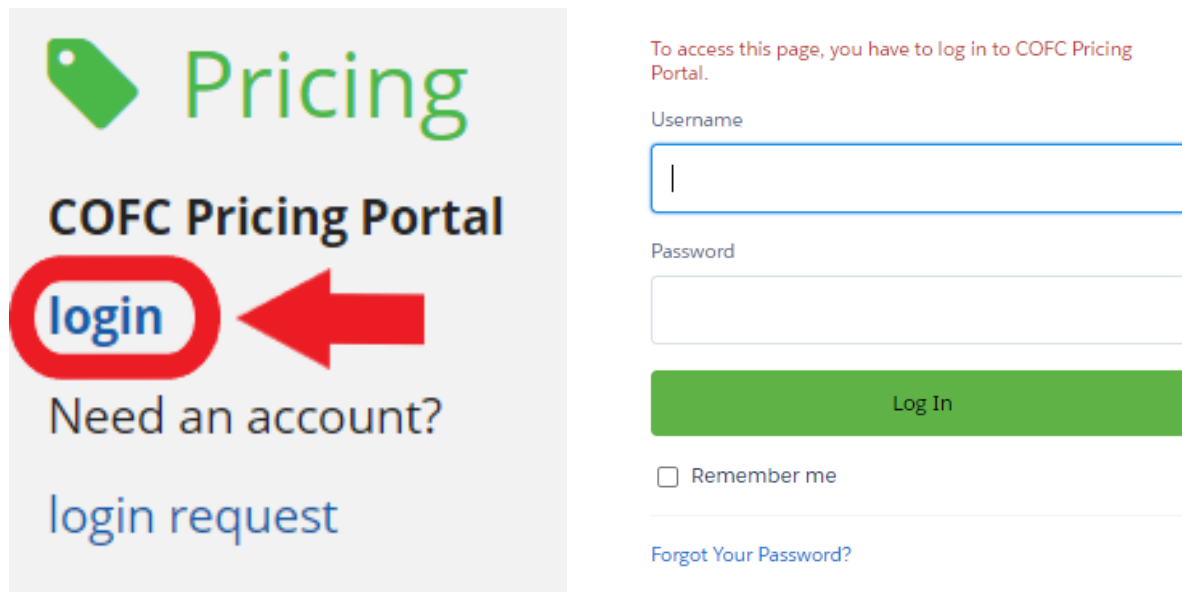
- 8 characters
- 1 letter
- 1 number

\* New Password

\* Confirm New Password

Change Password

7. Now that you are logged in or if you are a returning user you can Navigate to cofclogistics.com, under Pricing please click login to be redirected to the Pricing Portal login page to enter your credentials.



The image shows the COFC Pricing Portal login page. On the left, there is a navigation menu with a green tag icon and the word "Pricing" in green. Below it, "COFC Pricing Portal" is written in bold black text. The word "login" is highlighted with a red circle and a red arrow pointing to it. Below "login" are the links "Need an account?" and "login request". On the right, there is a login form with a red error message: "To access this page, you have to log in to COFC Pricing Portal." The form includes fields for "Username" and "Password", a green "Log In" button, a "Remember me" checkbox, and a "Forgot Your Password?" link.

8. Click "Generate New Rate Request"



Contact Customer Support  
Tell us how we can help.

9. Please fill out all information in the SPQ Request Form and click submit, you will also be able to upload any additional files that go with your rate request such as loading diagrams, RFP info, etc.

COFC LOGISTICS - SPQ REQUEST FORM

\* Requesting Company  
Sample Company

\* Requestors Name  
CHRIS JABLONSKI

\* Requestor's Email  
Sample@sample.com

\* Office Location Executing SPQ

\* Beneficial Cargo Owner

\* Shipper

\* Consignee

\* Commodity Description

\* STCC Code

\* Date

\* Business Start Date

\* Business End Date

Rate Requests

All rate offers are valid for 7-days and will be rescinded if not accepted or a future start date is not supplied. Once the offer is accepted and the SPQ is published, customers have 14-days to begin moving the stated volumes. All SPQ's are reviewed periodically for usage and volume. See [Pricing Policies and Procedures](#)

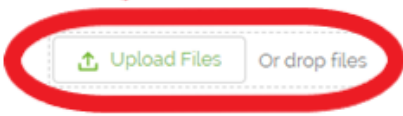
Actual Origin	ST	Zip	Actual Dest	ST	Zip	Origin Ramp	Dest Ramp	Competitive Rate Information	Actual Volume per Week	Comments
<input type="text"/>	Select an C ▼	<input type="text"/>	<input type="text"/>	Select an C ▼	<input type="text"/>	Select an C ▼	Select an C ▼	<input type="text"/>	<input type="text"/>	<input type="text"/>

Upload Files

Add Rows



Attachments



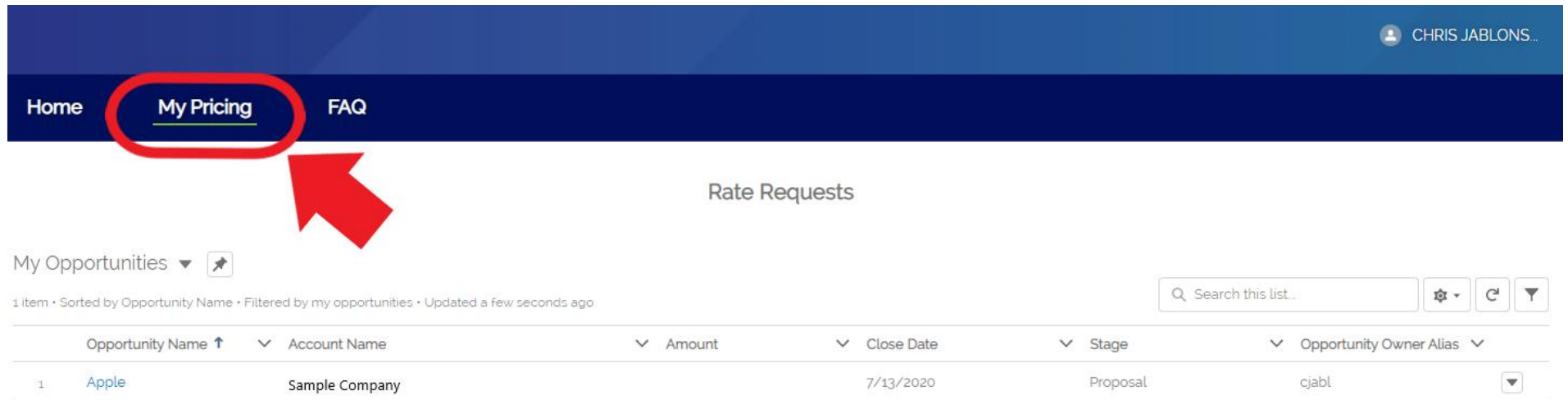
Save & Submit

Submission

All pricing requests must be submitted on this form and the form completed in its entirety. Pricing requests may take up to 5-business days to process your SPQ request. Please use the COFC Logistics Transactional pricing in the interim. You can view your current rates by logging in to our website and clicking the "VIEW RATES" tab, popups must be allowed. Please send all requests to: [PRICING@COFCLOGISTICS.COM](mailto:PRICING@COFCLOGISTICS.COM)



10. Once you have submitted your pricing request our Pricing Team will review and send back a rate confirmation page via email. You can also view past pricing requests and check the status of current requests by navigating to the "My Pricing" tab at the top of the page.



The screenshot shows a dark blue navigation bar at the top with three tabs: "Home", "My Pricing", and "FAQ". The "My Pricing" tab is highlighted with a red circle and a red arrow pointing to it. In the top right corner of the navigation bar, there is a user profile icon and the name "CHRIS JABLONS...".

Below the navigation bar, the main content area is titled "Rate Requests". On the left side, there is a section for "My Opportunities" with a dropdown arrow and a share icon. Below this, there is a status line: "1 item · Sorted by Opportunity Name · Filtered by my opportunities · Updated a few seconds ago". To the right of this status line is a search bar with the placeholder text "Search this list..." and three icons: a settings gear, a refresh icon, and a filter icon.

The main content area contains a table with the following columns: "Opportunity Name", "Account Name", "Amount", "Close Date", "Stage", and "Opportunity Owner Alias". The table has one row of data:

	Opportunity Name ↑	Account Name	Amount	Close Date	Stage	Opportunity Owner Alias
1	Apple	Sample Company		7/13/2020	Proposal	cjabl

## Submitting Large RFPs

1. From the Home screen click the "Generate New Rate Request" button.
2. Fill out the top "Information" section of the form as you would for every rate request.

Information

\* Requesting Company  
TEST COFC

\* Requestors Name  
CHRIS JABLONSKI

\* Requestor's Email  
cjablonski12@yahoo.com

\* Office Location Executing SPO  
Holland OH

\* Beneficial Cargo Owner

\* Shipper

\* Consignee

\* Commodity Description

\* STCC Code

\* Date

\* Business Start Date

\* Business End Date



- In the "Rate Request" section of the form click the link to download the Pricing Portal Validated Form.

### Rate Requests

All rate offers are valid for 7-days and will be rescinded if not accepted or a future start date is not supplied. Once the offer is accepted SPQ's are reviewed periodically for usage and volume. See [Pricing Policies and Procedures](#)

Actual Origin	ST	Zip	Actual Dest	ST	Zip	Origin Ramp
<input type="text"/>	Select an C ▼	<input type="text"/>	<input type="text"/>	Select an C ▼	<input type="text"/>	Select an C ▼

To download the excel template to fill out your lane requests for upload, [Click this Link](#) To view instructions, [Click this Link](#).

### Attachments

4. Once downloaded, you can now enter the required fields in the validated form and save to your computer, the saved file **MUST** be in a **.csv format**.

Actual Origin	ST	Zip	Actual Dest	ST	Zip	Origin Ramp	Dest Ramp	Competitive Rate Information	Actual Volume per Week	Comments

Save as type: CSV (Comma delimited)

5. Once saved, in the "Rate Request" section click "Upload File" choose the validated form you saved.

Rate Requests

All rate offers are valid for 7-days and will be rescinded if not accepted or a future start date is not supplied. Once the offer is accepted and the SPQ is published, customers have 14-days to begin moving the stated volumes. All SPQ's are reviewed periodically for usage and volume. See [Pricing Policies and Procedures](#)

Actual Origin	ST	Zip	Actual Dest	ST	Zip	Origin Ramp	Dest Ramp	Competitive Rate Information	Actual Volume per Week	Comments
<input type="text"/>	Select an C ▼	<input type="text"/>	<input type="text"/>	Select an C ▼	<input type="text"/>	Select an C ▼	Select an C ▼	<input type="text"/>	<input type="text"/>	<input type="text"/>
<div style="display: flex; justify-content: space-between; align-items: center;"> <div style="border: 1px dashed #ccc; padding: 5px; border-radius: 10px;"> <span style="font-size: 0.8em;">Import from Excel</span>  <span style="font-size: 0.8em;">Upload Files</span> Or drop files                 </div> <div style="background-color: #008000; color: white; padding: 5px 15px; border-radius: 5px;">Add Row</div> </div>										

To download the excel template to fill out your lane requests for upload, [Click this Link](#) To view instructions, [Click this Link](#).

6. The rows should now be populated with the information from your spreadsheet for your review. You can edit the information here as well before final submittal.

Actual Origin	ST	Zip	Actual Dest	ST	Zip	Origin Ramp	Dest Ramp	Competitive Rate Information	Actual Volume per Week	Comments	
Mooselookr	ME ▼	12345	Beverly Hill:	CA ▼	90210	NWO ▼	LAX ▼	1.175	2	Bid renewal	
Beverly Hill:	CA ▼	90210	Mooselookr	ME ▼	12345	LAX ▼	NWO ▼	1.800	2	Is there cap.	
Chicago	IL ▼	54321	St. Paul	MN ▼	32145	CHI ▼	MSP ▼	1.000	5		
St. Paul	MN ▼	32145	Chicago	IL ▼	54321	MSP ▼	CHI ▼	1.250	5		
Memphis	TN ▼	50505	Stockton	CA ▼	80808	MEM ▼	STO ▼	1.500	7		
Stockton	CA ▼	80808	Memphis	TN ▼	50505	STO ▼	MEM ▼	2.100	7		

Import from Excel  
 Upload Files Or drop files Add Row

7. Once you have reviewed your upload, you can attach any additional documents you may have in the "Attachments" section, then click "Submit"

## Round 2 and 3 Counteroffer Individual Lane

1. Navigate to "My Pricing" and select the opportunity you would like to submit a counteroffer in.
2. In the "Opportunity Rates" locate the lane you would like to edit, in that row select the pencil icon.

Home	My Pricing	FAQ				
Opportunity Rates (2)						
Opportunity Rate Name	Origin Ramp	Dest Ramp	Revenue Rate	Actual Volume per Week	Competitive Rate Info	Comments
OR-000918	LAX	NWO	1	1	1,500	
OR-000917	CHI	LAX	1	1	1,500	need lower

3. Update the volume or rate information and comments values as desired.

Actual Volume per Week	Competitive Rate Info	Comments	
<input type="text" value="2"/>	<input type="text" value="1,400"/>	<input type="text" value="Need a lower rate"/>	<input type="checkbox"/> <input type="checkbox"/>
1	1,500	need lower	<input type="checkbox"/>

4. Select the Checkmark to save. To Cancel choose the "X".

## Round 2 and 3 Counteroffer Upload, Multiple Lanes

1. Navigate to "My Pricing" and select the opportunity you would like to submit a counteroffer in.
2. First, download the template with all existing information by clicking the green "Download Counteroffer Template" button above.

Home My Pricing FAQ

Opportunity Rates (2)

Opportunity Rate Name	Origin Ramp	Dest Ramp	Revenue Rate	Actual Volume per Week	Competitive Rate Info	Comments
OR-000918	LAX	NWO	1	2	1,400	Need a lower rate
OR-000917	CHI	LAX	1	1	1,500	need lower

Upload Counteroffer

Upload Files Or drop files **Download Counteroffer Template**

3. Open the file and edit ONLY the columns for Actual Volume per Week, Competitive Rate Information, and Comments.

	A	B	C	D	E	F	G	H	I	J
1	Id	Name	Origin Ramp	Origin State	Dest Ramp	Dest State	Revenue Rate	Actual Volume per Week	Competitive Rate Information	Comments
2	a0J1C00000gNT5DUAW	OR-000918	LAX		NWO		1	1	1500	
3	a0J1C00000gNT5CUAW	OR-000917	CHI		LAX		1	1	1500	need lower

4. Save file as .csv to your computer
5. Either select "Upload Files" and find your file or drag and drop your file to the section.

Home My Pricing FAQ

Opportunity Rates (2)


Opportunity Rate Name	Origin Ramp	Dest Ramp	Revenue Rate	Actual Volume per Week	Competitive Rate Info	Comments
OR-000918	LAX	NWO	1	2	1,400	Need a lower rate
OR-000917	CHI	LAX	1	1	1,500	need lower

Upload Counteroffer

**Upload Files** Or drop files Download Counteroffer Template

## Accept/Reject Quotes


1. Once in the home screen select "My Pricing" at the top of the page
2. Next select the opportunity you are accepting/rejecting lanes, click on the name of the opportunity

All Opportunities ▾ 

3 items • Sorted by Opportunity Name • Filtered by All opportunities • Updated a few seconds ago

	Opportunity Na... ▾	Parent Account ▾	Owner Full Name ▾	S
1	<a href="#">Apple</a>		CHRIS JABLONSKI	P
2	<a href="#">LG</a>		CHRIS JABLONSKI	P
3	<a href="#">Samsung</a>		CHRIS JABLONSKI	P

3. Locate the lane for which you want to accept/reject, click on that lanes "Opportunity Rate Name"

 Opportunity Rates (4)

4 items • Updated a few seconds ago

	Opportunity Rate Name ▾	Origin Ramp ▾	Origin State ▾	Dest Ramp ▾
1	<a href="#">OR-000923</a>	CHI		STO
2	<a href="#">OR-000924</a>	STO		CHI
3	<a href="#">OR-000925</a>	ATL		LAX
4	<a href="#">OR-000926</a>	LAX		ATL

4. Next in the top right choose to accept or reject.

Edit	Counteroffer	Accept	▼
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Reject