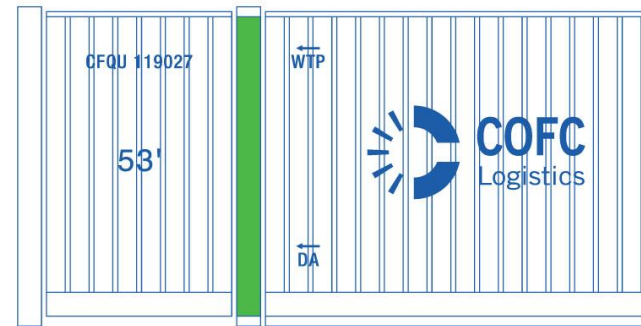


# Pricing Policies & Procedures

Revised 01/15/2019



## Transactional

- Transactional rates are subject to change with a 4-calendar day notice.
- All rates are ramp-to-ramp and subject to fuel surcharge and per diem.
- Rate and FSC calculation are based on the date of rail billing/waybill to COFC.
- Restricted commodities, hazardous materials and household goods require approval, prior to loading, and may require a higher rate.

## SPQ

- COFC has the ability to commit to pricing and capacity for up to 12 months.
- An SPQ request must have a minimum volume of 2 loads per week.
- SPQ request forms must be filled out completely and sent to [pricing@cofclogistics.com](mailto:pricing@cofclogistics.com).
- Requests may take up to 5 business days to process.
- Rate offers are valid for 7 business days and will be rescinded if not accepted or a future start date is not supplied.
- Once an offer is accepted and the SPQ is published, customers have 14 business days to begin moving the stated volume.
- SPQ's are BCO and Lane specific. Once an SPQ is published, Transactional Rates cannot be utilized for that BCO and Lane. Any SPQ's rail billed Transactionally will be reinviced for the SPQ amount and assessed a \$25 Administrative Fee.
- SPQ's do not guarantee capacity.
- All SPQ's will be reviewed for periodically for usage and volume compliance. SPQ's with no movement in a calendar month may be cancelled.
- Any SPQ used to ship product for a BCO that was not approved for the SPQ will be canceled immediately. Misdeclared BCO's involved in a claim will be denied.
- An Administrative Fee may be assessed for any updates to cancellations, billing or invoices