



An independent supplier of intermodal service

OVERVIEW

- Company:** COFC Logistics, LLC
- Location:** 405 Madison Avenue, 8th Floor
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Email: info@cofclogistics.com
URL: www.cofclogistics.com
- Ownership:** Private
- Management:** Mr. Garry Old, founder and president
- Mission:** To provide a quality, wholesale, service with 53' intermodal containers exclusively to the third-party and intermodal intermediary market. To build a service that brings capacity to the intermodal industry, while building a loyal customer base through exceptional customer service.
- Organizational Background:** With the change in the economy, and a decline in available freight, asset and non-asset-based companies are competing for the same, limited business. Non-asset-based service providers are forced to work with asset based intermodal providers who are also competitors. Some of the restrictions and price constraints implemented by asset owners can make it difficult to do business. There is a market need for new capacity and service for non-asset-based companies to remain competitive.
- Founded in 2011, COFC Logistics, LLC fills this critical need in the industry as an independent supplier of intermodal equipment and service. The Company specializes in 53' intermodal containers moving on the BNSF Railway. Prohibited from working directly with beneficial cargo owners (BCOs), COFC serves intermodal marketing companies (IMCs), third party logistics providers (3PLs), brokers, freight forwarders and other intermediaries.
- Products:** COFC Logistics offers a 53' intermodal service exclusively to the third party and intermodal intermediary market. COFC offers its customers transactional pricing and availability, an opportunity to manage their own fleet and no peak season surcharges on long-term, committed volumes. COFC currently has a fleet of 850 new and used containers.
- Milestones:**
- | | |
|---------------|---|
| August 2012 | 500 new build containers available |
| July 2012 | First 350 containers available |
| July 2012 | Web site launched |
| April 2012 | Placed order for first 500 new build containers |
| February 2011 | COFC Logistics, LLC founded |

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